

### 3-2 MS Accounting with SUNY Binghamton

This academic program is open to students seeking the B.S. degree in Business Economics at SUNY-Oneonta and an M.S. in Accounting at SUNY-Binghamton, a school accredited by AACSB International—The Association to Advance Collegiate Schools of Business. The first three years are taken at Oneonta, the next two years at Binghamton, and the two degrees are awarded at appropriate times by the two institutions. Admission to Binghamton is not automatic. The principal eligibility factors are the undergraduate cumulative and major G.P.A. and the score achieved on the Graduate Management Admissions Test (GMAT). The first year at Binghamton can be applied toward Oneonta's residency requirement, provided at least 30 credit hours have been completed at Oneonta.

#### Course Work at SUNY Oneonta

<u>Major Field Requirements</u>	<u>Year</u>	<u>s.h.</u>
ECON 111 Principles of Microeconomics	1 <sup>st</sup> or 2 <sup>nd</sup>	3
ECON 112 Principles of Macroeconomics	1 <sup>st</sup> or 2 <sup>nd</sup>	3
ECON 211 Intermediate Microeconomic Theory	2 <sup>nd</sup> or 3 <sup>rd</sup>	3
ECON 212 Intermediate Macroeconomic Theory	2 <sup>nd</sup> or 3 <sup>rd</sup>	3
ACCT 100 Financial Accounting	1 <sup>st</sup> or 2 <sup>nd</sup>	3
ACCT 231 Intermediate Accounting I	1 <sup>st</sup> or 2 <sup>nd</sup>	3
ACCT 122 Managerial Accounting	1 <sup>st</sup> or 2 <sup>nd</sup>	3
MGMT 241 Fundamentals of Management	2 <sup>nd</sup> or 3 <sup>rd</sup>	3
MKTG 261 Fundamentals of Marketing	2 <sup>nd</sup> or 3 <sup>rd</sup>	3
ACCT 232 Intermediate Accounting II	2 <sup>nd</sup> or 3 <sup>rd</sup>	3
FINC 231 Corporation Finance	3 <sup>rd</sup>	3
LAW 222 Business Law	3 <sup>rd</sup>	3
LAW 326 Commercial Law	3 <sup>rd</sup>	3
MGMT 345 Strategic Management	3 <sup>rd</sup>	3
		42

#### Related Work Requirements

INTD 106, 107, & 108 Computer Mini Courses	3
MATH 173 Calculus I	4
STAT 101 Introduction to Statistics	3
COMM 100 Communications	3
COMP 100 Composition	3
	16

#### Remaining Degree Requirements at Oneonta

35 additional credits must be taken outside of Accounting and Business before leaving Oneonta. These credits must be used to satisfy Oneonta's liberal arts and General Education requirements. Consult with the program advisor in Netzer Admin. 226 for specific course selection.

#### Course Work at SUNY-Binghamton (subject to change)

Cost Accounting	4 <sup>th</sup>	4
Auditing	4 <sup>th</sup>	4
Federal Income Tax I	4 <sup>th</sup>	4
Management Information Systems	4 <sup>th</sup>	4
Organizational Behavior	4 <sup>th</sup>	4
Finance	4 <sup>th</sup>	4
Marketing	4 <sup>th</sup>	4
Operations Management	4 <sup>th</sup>	4
Accounting Theory I	5 <sup>th</sup>	4
Accounting Theory II	5 <sup>th</sup>	4
Federal Income Tax II	5 <sup>th</sup>	4
Accounting Electives	5 <sup>th</sup>	20
		64

### 3-2 MBA with SUNY Binghamton

This academic program is open to students seeking the B.S. degree in Business Economics at SUNY-Oneonta and an M.B.A. at SUNY-Binghamton, a school accredited by AACSB International—The Association to Advance Collegiate Schools of Business. The first three years are taken at Oneonta, the next two years at Binghamton, and the two degrees are awarded at appropriate times by the two institutions. Admission to Binghamton is not automatic. The principal eligibility factors are the undergraduate cumulative and major G.P.A. and the score achieved on the Graduate Management Admissions Test (GMAT). The first year at Binghamton can be applied toward Oneonta's residency requirement, provided at least 30 credit hours have been completed at Oneonta.

#### Course Work at SUNY Oneonta

<u>Major Field Requirements</u>	<u>Year</u>	<u>s.h.</u>
ECON 111 Principles of Microeconomics	1 <sup>st</sup>	3
ECON 112 Principles of Macroeconomics	1 <sup>st</sup>	3
ECON 211 Intermediate Microeconomic Theory	2 <sup>nd</sup> or 3 <sup>rd</sup>	3
ECON 212 Intermediate Macroeconomic Theory	2 <sup>nd</sup> or 3 <sup>rd</sup>	3
ACCT 100 Financial Accounting	1 <sup>st</sup> or 2 <sup>nd</sup>	3
ACCT 122 Managerial Accounting	1 <sup>st</sup> or 2 <sup>nd</sup>	3
FINC 231 Corporation Finance	3 <sup>rd</sup>	3
MGMT 241 Fundamentals of Management	2 <sup>nd</sup> or 3 <sup>rd</sup>	3
LAW 222 Business Law	3 <sup>rd</sup>	3
MKTG 261 Fundamentals of Marketing	3 <sup>rd</sup>	3
MGMT 345 Strategic Management	3 <sup>rd</sup>	3
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#### Related Work Requirements

INTD 106, 107, & 108 Computer Mini Courses	3
MATH 173 Calculus I	4
STAT 101 Introduction to Statistics	3
COMM 100 Communications	3
COMP 100 Composition	3
	16

#### Remaining Degree Requirements at Oneonta

41 additional credits must be taken before leaving Oneonta. These credits must be used to satisfy Oneonta's liberal arts and General Education requirements. Consult with the program advisor in Netzer Administration 226 for specific course selection.

#### Coursework at SUNY-Binghamton (subject to change)

Accounting for Managers	4 <sup>th</sup> fall	4
Statistical Analysis for Managers	4 <sup>th</sup> fall	4
Organizational Behavior	4 <sup>th</sup> fall	4
Written & Oral Communication	4 <sup>th</sup> fall	2
Management Information Systems	4 <sup>th</sup> spring	4
Finance for Managers	4 <sup>th</sup> spring	4
Marketing for Managers	4 <sup>th</sup> spring	4
Operations Management	4 <sup>th</sup> spring	4
Ethical & Global Issues in Business	4 <sup>th</sup> spring	2
Electives	5 <sup>th</sup> fall	16
MGMT 540 Strategic Management	5 <sup>th</sup> spring	4
Electives	5 <sup>th</sup> spring	12
1 credit of Professional Development every semester		4
TOTAL		68

### 4-1 with CLARKSON UNIVERSITY

A student who completes the required foundation courses listed below during his/her undergraduate years at Oneonta will be able to earn a Master of Business Administration (M.B.A.) degree from Clarkson University with just one year of study at their Graduate School of Management, a school accredited by AACSB International—The Association to Advance Collegiate Schools of Business. Clarkson offers programs leading to an M.B.A. in Finance, Management Information Systems, Marketing, Operations Management, and Accounting, as well as an M.S. in Management Systems.

Admission to Clarkson is guaranteed if either of the following minimum standards is fulfilled:

1. A 3.0 GPA after 90 credits at SUCO and a 70th percentile score on the Graduate Management Admissions Test (GMAT). Satisfying this standard would entitle one to an early decision concerning admission and financial aid. The student would be notified early in his/her senior year.
2. A 3.0 GPA in the junior and senior year at SUCO combined with a 50th percentile score on the GMAT and at least a C in each of the foundation courses.

#### Required Foundation Courses

	<u>s.h.</u>
ACCT 100 Financial Accounting	3
ACCT 122 Managerial Accounting	4
ECON 111 Principles of Microeconomics	3
ECON 112 Principles of Macroeconomics	3
ECON 211 Intermediate Microeconomic Theory	3
FINC 231 Corporation Finance	3
MGMT 241 Fundamentals of Management	3
MKTG 261 Fundamentals of Marketing	3
LAW 222 Business Law	3
MGMT 353 Production Management	3
CSCI 100 or (INTD 106, 107, & 108) Computer Applications	3
STAT 101 Introduction to Statistics	3
MATH 105 Pre-Calculus	3

#### Recommended Courses (Not required for admission)

MATH 173 Calculus I	4
LAW 326 Commercial Law	3
*MIS 351 Management Information Systems	3
*MGMT 343 Organizational Behavior	3
*MGMT 345 Strategic Management	3
*COMP 100 Composition	3
*COMM 100 or 220 or 225 or 227 Communication course	
*ECON 212 Intermediate Macroeconomic Theory	3

\*Required to complete a Business Economics major at SUCO. The program is open to all SUCO students, regardless of major. It requires completion of all SUCO graduation requirements (and receipt of the SUCO degree) before the student attends Clarkson.

### 4-1 with ROCHESTER INSTITUTE OF TECHNOLOGY

A student who completes the following course substitutions listed below during his/her undergraduate years at Oneonta may be able to earn a Master of Business Administration (M.B.A.) degree from Rochester Institute of Technology (RIT) with just one year of study at their Graduate College of Business, a school accredited by AACSB International—The Association to Advance Collegiate Schools of Business. RIT offers programs leading to an M.B.A. in Finance, Management Information Systems, Marketing, Operations Management, and Accounting, as well as an M.S. in Management Systems.

- A maximum of 6 MBA foundation courses may be waived for a period of up to 5 years from the time the undergraduate course was completed.
- Only those courses in which a student earns a “B” or better will qualify towards waiver credit.
- Students must submit an application for admission into the MBA program. Minimum GMAT scores and GPA, as specified by RIT, are required.
- A waiver for the Statistical Analysis for Decision Making graduate course is contingent upon the student passing the statistics portion of the graduate math diagnostic test which is administered during graduate orientation. (\*)

<u>SUNY Oneonta</u>	<u>Rochester Institute of Technology</u>
ACCT 100 Financial Accounting & ACCT 122 Managerial Accounting	0101-703 Financial Accounting
MGMT 343 Organizational Behavior & MGMT 341 Human Resources Mgmt	0102-740 Org Behav & Leadership
STAT 101 Intro to Statistics & either STAT 201 Statistical Methods I or ECON 373 Econometrics	(*)0106-782 Statistical Analysis for Decision Making
ECON 111 Princ of Microeconomics & ECON 112 Princ of Macroeconomics	0103-705 Economics for Managers
MKTG 261 Fund of Marketing & Any 300 level marketing course	0105-761 Marketing Concepts
MGMT 353 Prod & Oper Mgmt	0106-743 Operations Mgmt
FINC 231 Corporate Finance & FINC 233 Investment Management	0104-721 Finc. Analysis for Managers

### 4+1 with UNION UNIVERSITY

The Graduate College of Union University and SUNY Oneonta have established a 4+1 articulation agreement. Students who complete the SUNY Oneonta courses listed below with a B- or better may waive up to 8 courses in the Graduate College of Union University’s MBA program upon acceptance. This would allow SUNY Oneonta students to complete their MBA degree in about one additional year after graduation from SUNY Oneonta.

Upon completion of the junior year, SUNY Oneonta students may be granted early admission into the MBA if they have achieved a minimum cumulative GPA of 3.4 and a GMAT score of 600 or above. Regular admissions applicants must have a minimum cumulative GPA of 3.0 and a GMAT score of 500 or above. Students with a minimum cumulative GPA of 3.5 in their senior year may waive the GMAT. GMAT scores are required however for students wishing to be considered for the top two financial aid scholarship levels.

The MBA program prepares students for analytical, managerial, and executive-level positions in a variety of enterprises. The design and delivery of the curriculum emphasize broad exposure to core business disciplines; the building of analytical, computer, communication, and human management skills; and the development of an ethical, systems-oriented, cross-functional perspective for decision making.

MBA study at The Graduate College is a very special experience. The Graduate College’s first-rate faculty delivers a flexible, global curriculum within a “small college” environment with the opportunities of a strong global MBA. It is the Graduate College’s size, and careful attention to the individual needs of each student that make graduate study such a rewarding experience. Small classes (average size 17) ensure that your education is not a “spectator sport.” Almost all classes meet in the evening, enabling the Graduate School to bring full and part-time students, from all educational backgrounds, together in exciting and diversified ways. Faculty are routinely accessible outside of class for individual student questions and conversation.

Students must complete the SUNY Oneonta courses listed below with a grade of B- or above to waive the Graduate College equivalents in order to graduate from the MBA program in about one additional year.

<u>SUNY Oneonta Course</u>	<u>Union Graduate Course</u>
MATH 173	GMI 201 (1/2 course)
STAT 101 & 201	GMI 206 & 202 (1/2 course)
ACCT 100, 122 & FINC 231	GMI 210 & 212
ECON 111 & 112	GMI 220
MTKG 261 & MKTG elective	GMI 225
MGMT 353 & (STAT 332 or 206)	GMI 231
MGMT 241 & (341 or 343)	GMI 251
LAW 222 & (324 or 326)	GMI 270

## Division of Economics & Business

# Cooperative Programs

3-2 MS Accounting SUNY Binghamton

3-2 MBA SUNY Binghamton

4-1 MBA Clarkson University

4-1 MBA Rochester Institute of Technology

4-1 MBA Union University



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